



PREPARING TO SELL YOUR LAND

RECORDS TO GATHER:

Updated title commitment and copies of exceptions and recent deeds
Surveys, Plats, other mapping
Determine Legal and Insurable access from public road (any easements through adjoining landowners or through public lands?)
Water Rights: Tables, maps, stock certificates, assessments
Well Permits: domestic/livestock/irrigation
Mineral rights: has a mineral report been prepared? Is this a mineralized area?
Conservation easements? Obtain copies and baseline inventories.
Leases & Permits
Bureau of Land Management (BLM)
☐ State of Montana (DNRC)
United States Forest Service (USFS) and other
☐ What are termination dates and AUMs?
Any NEPA documentation including Environmental Assessments for specific allotments (National Environmental Policy Act)
□ CRP/Other
Hunting and agricultural leases with 3rd parties
Hunting units, wildlife habitat, fishery and any stream enhancements
Does ranch participate in any government programs with National Resource Conservation Services (NRCS)
☐ Determine cost sharing and continued obligations.
Livestock/Ornamental Brands being conveyed?
List of all personal property, livestock, and/or equipment

RECORDS TO GATHER (CONT.):

	List of Utilities: Providers Cost Duration etc							
	List of Utilities: Providers, Cost, Duration, etc.							
	Phase One or other tests administered on the Property							
	Recreational Records							
	☐ Hunting Units/GMA'	s/Con	servation Programs					
	☐ Pertinent Wildlife/Wil	ldlife	Habitat					
	Fisheries							
	☐ Financial and Production Records: Livestock/Farm Operations, Recreational Income							
PF	ROPERTY UPO	GR/	ADES TO CONSID	ER) .			
	Homes, Barns, Shops, etc.		Ditches/Headgates/Pivots/Pumps		Other			
	Roads/Trails		Utilities					
	Hayfields/Pastures		Wildlife/Fishery Habitat					
	Fences/Gates		Wells/Septic Systems					
M	ARKETING INI	FO						
	Video/Photo							
	☐ Interactive/Static Map							
	☐ Brochure							
] Price							
	Overview							
	□ Executive Summary	7						
	☐ Just the Facts (JTF)							
	☐ Just the Facts (JTF)☐ Broker Notes/Comm	ents						
			al Description					

MARKETING INFO (CONT.):

В	acks	ekstory				
		Evolution				
		Ethos				
		Interesting Facts and Stats				
L	ocal	e/Location				
		Nearest Towns				
		Nearest Airports				
		Nearest Landmarks				
		Nearest Schools				
C	omr	nunity				
		Major Services				
		Major Employers				
		Major Industries				
Climate						
		Altitude				
		Precipitation				
		Temperature				
		Other				
P	rope	rty Details	Amount			
	Acre	eage Breakdown (Leased)				
		Pivot Irrigated				
		Flood Irrigated				
		Other Irrigated (Irr. Pasture, Wheel Line, Hand Line, etc.)				
		Dry Cropland				
		Hayland/Hay Meadows				
		Forest				
		Native Range				
		Improved Pasture				

MARKETING INFO (CONT.):

	□ Property Details						
	Acreage Breakdown (Leased) Amount						Amount
	□ Pivot Irrigated						
	☐ Flood Irrigated						
	☐ Other Irrigated (Irr. Pasture, Wheel Line, Hand Line, etc.))	
		☐ Dry Cropland					
	☐ Hayland/Hay Meadows ☐ Forest						
□ Native Range							
			Improved Pasture	е			
			Conservation Ease	emer	t Encumbered		
			Private Leases				
			Acreage Breakdov	vn (I	Leased)		
	TOTAL					TOTAL	
	Improvements Quantity					Quantity	
			Homes/Dwelling				
	□ Barns						
	☐ Sheds ☐ Quonsets ☐ Corrals ☐ Outbuildings						
			Other				
	K	now	n Wildlife				•
			Elk		Mountain Goats		Upland Bird
	r		Deer		Bear, Mountain Lion, Wolf		Waterfowl
			Moose		Big Horn Sheep		Other

Preparing to Sell Your Land

NOTES:

Preparing to Sell Your Land

NOTES:

Preparing to Sell Your Land

NOTES: